

Land That \$100,000+ Job With Interview Tips From the Experts

Individuals making more than \$100,000 a year must interview very well in order to land a job. They need to show employers a smoothly refined combination of communication, professional presentation, and negotiation skills. They must prepare for challenging interviews with tough, strategic questions and demonstrate their ability to combine skills and experience to lead companies to success.

Written by one of America's top executive career transition coaches, *The \$100,000+ Job Interview* examines different interview situations with examples of the questions you might face. It demonstrates how important focus and language are to the entire job search process. Filled with rich advice from the author and several career experts, this book candidly:

- Identifies critical success factors for the executive job search candidate
- Examines the agenda of top interviewers
- Specifies skills and characteristics you should highlight to win the interview
- Explores tough interview situations and offers tips to overcome obstacles
- Outlines important steps to prepare for a successful interview and offer
- Shows how to negotiate a compensation package and follow up for success

Like the author's best-selling companion volumes — *Best Resumes for \$100,000+ Jobs*, *Best Cover Letters for \$100,000+ Jobs*, and *Best KeyWords for Resumes, Cover Letters, and Interviews* — this book provides a feast of outstanding examples representing the “best of the best” in high-powered job searches. Review the examples and you will quickly discover the unique skills, accomplishments, goals, and communication styles that separate this select group of professionals from other job seekers.

WENDY S. FNELOW is a recognized leader in the executive job search, career coaching, and resume writing industries. For more than 20 years she has assisted thousands of job search candidates through successful career transitions. She is the founder and past president of the Career Masters Institute, an exclusive training and development association of career professionals worldwide. Author of nearly two dozen career books focusing on resumes, letters, interviews, and the career transition process, she has earned several distinguished professional credentials.

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